Pearl Meyer

2023 Banking Compensation Survey Report

Participant List

2023 South Atlantic Bankers Associations Participant List

AgFirst Altamaha Bank and Trust Company American Bank & Trust American Commerce Bank American National Bank American National Bank & Trust Company American Pride Bank Atlantic Union Bank AuburnBank Bank Independent Bank of Botetourt Bank of Central Florida Bank of Clarendon Bank of Clarke Bank of Dade Bank of Eastman Bank of Newington Bank of Oak Ridge Bank of the James Bank of the Lowcountry Bank of Travelers Rest **BankSouth BCT-Bank of Charles Town** Benchmark Bankshares, Inc. Blue Ridge Bank Brantley Bank & Trust Co Calvin B. Taylor Bank Capital City Bank Carolinas Telco Federal Credit Union Carter Bank & Trust

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CB&S Bank, Inc. Centennial Bank Central Bank Century Bank and Trust Century Bank of Florida Century Bank of Georgia Chain Bridge Bank, NA Chesapeake Financial Shares, Inc. Citizens and Farmers Bank Citizens Bank & Trust Citizens Bank and Trust (FL) Citizens Bank and Trust Company (VA) Citizens First Bank (FL) Citizens Trust Bank City National Bank of Florida Classic City Bank Climate First Bank Cogent Bank Colony Bankcorp, Inc. **Commerce National Bank & Trust** Community Bank & Trust - West Georgia Community Bank of Pickens County Community Bank of the Chesapeake Community Bank of The South Community Banking Company of Fitzgerald **Community First Bank** Community Neighbor Bank **Dedicated Community Bank** Dogwood State Bank **Douglas National Bank**

Durden Banking Company, Inc. Eastern National Bank Exchange Bank F&M Bank (GA) F&M Bank and Trust Company Farmers & Merchants Bank - Lafayette Farmers & Merchants Bank (GA) Fidelity Bank (NC) First American Bank and Trust First Bancorp (NC) First Bank (FL) First Bank (VA) First Bank of Alabama First Carolina Bank First Colony Bank of Florida First Community Bank (SC) First Community Bank of Central Alabama First Federal Bank First Federal Bank (FL) First IC Bank First National Bank First National Bank (VA) First National Bank and Trust (AL) First National Bank of Griffin First National Bank of Pasco First National Bank of Wauchula First National Community Bank First Port City Bank First Sentinel Bank First Southern Bank (AL)

2023 South Atlantic Bankers Associations Participant List (continued)

First Southern Bank (GA) First Southern State Bank First State Bank First State Bank of Dekalb County, Inc. First State Bank of The Florida Keys FirstBank (TN) FIRSTBANK FLORIDA Flagship Bank Florida Capital Bank Founders Credit Union Friend Bank Frontier Community Bank **FVCbank** GB Bank Group, Inc. Georgia Community Bank Georgia First Bank Great Oaks Bank Gulfside Bank Heartland National Bank **Highlands Community Bank** HNB First Bank HomeTrust Bank Intercredit Bank Intracoastal Bank KS Bank Legacy Bank Legacy State Bank LifeStore Bank Local Government Federal Credit Union M&F Bank Banking Compensation Survey Report ©2023 Pearl Meyer & Partners, LLC

MainStreet Bank (VA) Mainstreet Community Bank of Florida Marine Bank & Trust Company Marion Community Bank Merchants & Farmers Bank of Greene County Merit Bank Metro City Bank MidSouth Bank Millennial Bank Millennium Bank Movement Bank New Peoples Bank North Georgia National Bank North State Bank Northeast Georgia Bank Oak View National Bank OneSouth Bank Pacific National Bank Peach State Bancshares, Inc. Pendleton Community Bank Peoples Bank (NC) Peoples Financial Group, Inc. Peoples Independent Bank Pineland Bank Pinnacle Bank (AL) Pinnacle Bank (GA) Planters and Citizens Bank Planters First Bank Powell Valley National Bank PrimeSouth Bank

Primis Bank Queensborough National Bank & Trust Co. Rabun County Bank **River City Bank Robertson Banking Company** S.C. State Credit Union Sandy Spring Bank Seacoast National Bank Security Federal Bank **Skyline National Bank** South Georgia Banking Company Southeastern Bank Southern States Bank SunMark Community Bank SunSouth Bank Synovus Tandem Bank TC Federal Bank Terrabank, NA The Bank of Marion The Bank of South Carolina The Citizens Bank (SC) The Citizens Bank of Georgia The Citizens Bank of Swainsboro The Commercial Bank (GA) The Commercial Bank (SC) The Conway National Bank The Farmers Bank of Appomattox The First Bank and Trust Company The First National Bank of Mount Dora Page 2-2

2023 South Atlantic Bankers Associations Participant List (continued)

The Freedom Bank of Virginia The National Bank of Blacksburg The Peoples Bank (GA) The Southern Bank Company Thomasville National Bank Touchstone Bank Triad Business Bank **Truliant Federal Credit Union** TruPoint Bank Trustmark Corporation Union State Bank United Bank United National Bank United Southern Bank Uwharrie Bank VCC Social Enterprises Virginia National Bank Virginia Partners Bank Wallis Bank WB&T Bankshares, Inc. West Alabama Bank and Trust West Central Georgia Bank

By Asset Size as of 4/1/23

Up to \$300 million

Altamaha Bank and Trust Company American Bank & Trust American Pride Bank Bank of Dade Bank of Eastman Bank of Newington Bank of the Lowcountry Brantley Bank & Trust Co Central Bank Century Bank of Florida **Classic City Bank Commerce National Bank & Trust** Community Bank & Trust - West Georgia Community Bank of The South Community Banking Company of Fitzgerald Community Neighbor Bank **Dedicated Community Bank Douglas National Bank** Durden Banking Company, Inc. Eastern National Bank F&M Bank and Trust Company Farmers & Merchants Bank - Lafayette First Colony Bank of Florida First Federal Bank First National Bank and Trust (AL) First National Bank of Pasco

First National Bank of Wauchula Friend Bank Frontier Community Bank Georgia First Bank **Gulfside Bank** Highlands Community Bank HNB First Bank Legacy State Bank Merchants & Farmers Bank of Greene County Merit Bank Millennial Bank Movement Bank North Georgia National Bank OneSouth Bank Planters and Citizens Bank Rabun County Bank **River City Bank** SunSouth Bank Tandem Bank The Commercial Bank (SC) The Peoples Bank (GA) The Southern Bank Company Union State Bank United National Bank VCC Social Enterprises West Central Georgia Bank

By Asset Size as of 4/1/23 (continued)

\$300 million up to \$600 million

American Commerce Bank American National Bank Bank of Clarendon Bank of Oak Ridge Carolinas Telco Federal Credit Union Century Bank and Trust Century Bank of Georgia Citizens Bank and Trust Company (VA) **Climate First Bank** Community Bank of Pickens County Exchange Bank F&M Bank (GA) First Community Bank of Central Alabama First National Bank of Griffin First National Community Bank First Port City Bank **First Sentinel Bank** First Southern Bank (AL) First Southern Bank (GA) First State Bank First State Bank of Dekalb County, Inc. Flagship Bank Florida Capital Bank GB Bank Group, Inc. Georgia Community Bank **Great Oaks Bank** Intercredit Bank

Intracoastal Bank KS Bank Legacy Bank LifeStore Bank M&F Bank Marion Community Bank MidSouth Bank Millennium Bank Oak View National Bank Peoples Financial Group, Inc. Peoples Independent Bank **Pineland Bank** Pinnacle Bank (AL) **Planters First Bank Powell Valley National Bank Robertson Banking Company** SunMark Community Bank TC Federal Bank The Bank of Marion The Citizens Bank of Georgia The Citizens Bank of Swainsboro The Commercial Bank (GA) The Farmers Bank of Appomattox The First National Bank of Mount Dora **Triad Business Bank TruPoint Bank**

By Asset Size as of 4/1/23 (continued)

\$600 million up to \$1.5 billion

AuburnBank Bank of Botetourt Bank of Central Florida Bank of the James Bank of Travelers Rest **BankSouth BCT-Bank of Charles Town** Benchmark Bankshares, Inc. Calvin B. Taylor Bank Chain Bridge Bank, NA Chesapeake Financial Shares, Inc. **Citizens Bank & Trust** Citizens Bank and Trust (FL) **Citizens Trust Bank Community First Bank Dogwood State Bank** Farmers & Merchants Bank (GA) First American Bank and Trust First Bank (FL) First Bank (VA) First Bank of Alabama First IC Bank First National Bank (VA) First Southern State Bank First State Bank of The Florida Keys Heartland National Bank

Mainstreet Community Bank of Florida Marine Bank & Trust Company New Peoples Bank North State Bank Northeast Georgia Bank Pacific National Bank Peach State Bancshares, Inc. Pendleton Community Bank **PrimeSouth Bank** S.C. State Credit Union Security Federal Bank **Skyline National Bank** South Georgia Banking Company Southeastern Bank Terrabank, NA The Bank of South Carolina The Citizens Bank (SC) The Freedom Bank of Virginia **Touchstone Bank** United Southern Bank Uwharrie Bank Virginia Partners Bank Wallis Bank WB&T Bankshares, Inc. West Alabama Bank and Trust

By Asset Size as of 4/1/23 (continued)

\$1.5 billion and above

AgFirst American National Bank & Trust Company Atlantic Union Bank Bank Independent Bank of Clarke Blue Ridge Bank Capital City Bank Carter Bank & Trust CB&S Bank. Inc. Centennial Bank Citizens and Farmers Bank Citizens First Bank (FL) City National Bank of Florida Cogent Bank Colony Bankcorp, Inc. Community Bank of the Chesapeake Fidelity Bank (NC) First Bancorp (NC) First Carolina Bank First Community Bank (SC) First Federal Bank (FL) First National Bank FirstBank (TN)

FIRSTBANK FLORIDA Founders Credit Union FVCbank HomeTrust Bank Local Government Federal Credit Union MainStreet Bank (VA) Metro City Bank Peoples Bank (NC) Pinnacle Bank (GA) Primis Bank Queensborough National Bank & Trust Co. Sandy Spring Bank Seacoast National Bank Southern States Bank Synovus The Conway National Bank The First Bank and Trust Company The National Bank of Blacksburg Thomasville National Bank Truliant Federal Credit Union **Trustmark Corporation** United Bank Virginia National Bank