



Job Positions

Executive Management

Chief Executive Officer
Chief Operating Officer
Chief Credit Officer
Chief Financial Officer
Chief Revenue Officer
Chief Banking Officer
Top Regional Banking Executive
Top Marketing Officer
Chief Administrative Officer
General Counsel
Chief Risk Officer
Top Human Resources Officer
Top Audit Officer
Chief Information Systems Officer

Staff / Administration

Administrative Officer
Assistant to President
Corporate Secretary
Executive Secretary
Administrative Assistant/Senior
Administrative Assistant
Recruiting Manager
General Clerk
Switchboard Operator/Receptionist
Human Resources Manager
Human Resources Generalist
Recruiter
Human Resources Assistant
HRIS Administrator
Benefits Manager
Benefits Specialist
Payroll Manager

Payroll Specialist/Clerk
Training Officer
Training Specialist
Marketing Manager
Product Manager
Digital Channels Product Manager
Market Researcher
Data Analyst/Specialist
Marketing Specialist/Coordinator
Purchasing Manager
Purchasing Assistant/Clerk
Facilities Manager
Facilities Supervisor
Facilities Assistant/Custodian
Risk Manager
Risk Analyst
Compliance Officer
Compliance Specialist
CRA Officer
Management Trainee
Quality Control Specialist
Bank Secrecy Act (BSA) Officer
Bank Secrecy Act (BSA) Analyst
Employee Relations Manager
Employee Relations Specialist
HRIS Manager
Compensation Director/Manager
Sr. Compensation Analyst
Compensation Analyst
Social Media Specialist
Program/Project Management
Head of Facilities

Investment / Wealth Management

Top Wealth Management Executive
Personal Investment Sales Officer (commissioned)
Personal Investment Sales Officer (non-commissioned)
Private Banking Officer
Financial Planner
Portfolio Manager

Finance

Top Bank Investment Executive
Bank Investment Portfolio Manager
Treasurer
Treasury Operations Manager
Finance Manager
Tax Manager
Sr. Financial Analyst
Financial Analyst
Controller
Assistant Controller
Accounting Manager
Accounting Supervisor
Staff Accountant
Accounting/Bookkeeping Clerk II
Accounting/Bookkeeping Clerk I
Bookkeeping Generalist

Audit

Audit Manager
Staff Auditor
Audit Assistant



Job Positions (continued)

Business Banking

Top Business Banking Officer
Business Banking Business Development Officer
Business Banking Officer
Community Relations Officer
SBA Loan Manager
SBA Loan Officer
SBA Loan Processor I/Closer
SBA Loan Processor II/Closer
SBA Credit Analyst
SBA Underwriter

Trust

Top Trust Executive
Sr. Trust Officer
Trust Officer
Trust Operations Manager
Trust New Business Officer
Trust Administrator
Trust Department Assistant

Operations

Sr. Operations Officer/Manager
Head of Cash Management
Operations/Services Manager – Centralized
Group Operations Manager
Operations Officer
Security Officer
Fraud Specialist
Cash Management Officer
Cash Management Officer/Manager
Cash Management Representative
Retirement Plans Manager
IRA Specialist
Retirement Plans Coordinator/Clerk

Electronic Banking Officer
Electronic Banking Specialist
ATM Supervisor
ATM Coordinator/Clerk
Operations Supervisor
Utility Representative
Sr. Operations Clerk
Operations Coordinator
Document Image Coordinator
Image Processor
Proof Operator
Wire Transfer Clerk
Mail Clerk/Courier
Courier

Retail

Top Retail Banking Officer/Manager
Sr. Branch Administrator
Regional Branch Manager
Universal Banker – 4 Levels
Senior Teller/Customer Service Representative
Personal Banker
Senior Personal Banker
Retail Sales Manager
Top eCommerce

Branch Manager/Retail

Branch Manager (Lending/Bus. Dev't) – 3 Levels
Branch Manager (Non-Lending/Bus. Dev't) – 3 Levels
High School Branch Manager
Assistant Branch Manager
Senior Vault Teller
Vault Teller
Head Teller

Senior Teller
Teller – Standard
Teller/Customer Service Representative
Senior Teller/Premium Pay (no benefits)
Teller/Premium Pay (no benefits)
Retail Manager/Customer Service Mng'r – 3 Levels
Deposit Relationship Manager
Deposit Relationship Officer
Operations Officer/Supervisor – 3 Levels
Customer Service Representative/Branch
Customer Service Representative II
Customer Service Representative I
Assistant Operations Officer/Supervisor
Call Center Manager
Call Center Specialist
Call Center CSR
Supermarket Banking Manager
Supermarket Banking Sales Representative
Safe Deposit Attendant

Lending

Chief Loan Officer
Lending Sales Manager (Business Development/Non-commissioned)
Business Development Officer
Top Residential Mortgage Lending Executive
Residential Mortgage Loan Officer (non-commissioned) – 2 levels
Mortgage Loan Officer (commissioned)
Mortgage Loan Originator (in house/non-commissioned)



Job Positions (continued)

Lending (cont'd)

Mortgage Operations Manager
Mortgage Underwriter/Processor
Mortgage Loan Processor
Mortgage Closing Coordinator
Sr. Underwriter (residential lending)
Sr. Underwriter (commercial/industrial lending)
Sr. Underwriter (commercial real estate lending)
Sr. Underwriter Default
Underwriter (residential lending)
Underwriter (commercial/industrial lending)
Underwriter (commercial real estate lending)
Underwriter Default
Secondary Market Officer
Secondary Market Specialist/
Coordinator
Investor Reporting Specialist
Indirect Lending Officer
Trade Finance Manager
Trade Finance Assistant
Top Consumer Lending Executive
Sr. Consumer Loan Officer
Consumer Loan Officer
Consumer Loan Administrator/
Processor
Top Commercial Lending Executive
Group/Region Commercial Team
Leader
Sr. Commercial Loan Officer
(commercial/industrial)
Sr. Commercial Loan Officer
(commercial real estate)
Sr. Commercial Loan Officer Default
Commercial Loan Officer (commercial/
industrial)

Commercial Loan Officer (commercial
real estate)
Commercial Loan Officer Default
Jr. Commercial Loan Officer
(commercial/industrial)
Jr. Commercial Loan Officer
(commercial real estate)
Jr. Commercial Loan Officer Default
Sr. Commercial Credit Analyst
Commercial Credit Analyst
Commercial/Construction Loan Officer
Commercial Loan Administrator
Loan Processor
Senior Loan Processor
Note/Loan Service Department
Manager
Note/Loan Documentation Officer/
Supervisor
Note/Documentation Specialist
Note/Loan Servicing Clerk
Jr. Commercial Credit Analyst
Jr. Mortgage/Consumer Credit Analyst
Sr. Commercial Loan Processor
Commercial Underwriting Manager
Commercial Loan Processor
Commercial Loan Servicer
Credit Officer
Leasing General Manager
Leasing and Business Finance Officer
Sr. Credit Analyst
Mortgage/Consumer Credit Analyst
Credit Operations Specialist
Credit Operations Manager
Commercial Loan Portfolio Manager
Loan Review Officer
Loan Review Administrator
Loan Servicing Officer

Loan Servicing Supervisor
Loan Servicing Clerk
Loan Clerk
Collections Officer/Manager
Collector – 2 Levels
Special Assets Manager
Special Assets Officer
Staff Appraiser
Lending Generalist
Top Asset-based Lending
Appraisal Manager
Collateral Valuation Specialist

Technology

MIS Manager
Systems Officer
IT Manager
Information Security Administration
Applications Programmer/Analyst
Database Analyst
Technical Program/Project
Management
Core System Manager
Senior Technology Generalist
Technology Generalist
Data Security Officer
Network Manager
Network Specialist
Systems Analyst
Information Technology Compliance
Analyst
Business Systems Analyst
Online/Mobile Banking Manager
Digital Marketing Manager
Help Desk Coordinator
Computer Operator