



Job Positions

The positions highlighted in yellow are new to the 2017 report.

Executive Management

Chief Executive Officer
Chief Operating Officer
Chief Credit Officer
Chief Financial Officer
Chief Revenue Officer
Top Regional Banking Executive
Top Marketing Officer
Chief Administrative Officer
General Counsel
Chief Risk Officer
Top Human Resources Officer
Top Audit Officer
Chief Information Systems Officer

Staff / Administration

Administrative Officer
Assistant to President
Corporate Secretary
Executive Secretary
Administrative Assistant/Senior
Administrative Assistant
Recruiting Manager
General Clerk
Switchboard Operator/Receptionist
Human Resources Manager
Human Resources Generalist
Recruiter
Human Resources Assistant
HRIS Administrator
Benefits Manager
Benefits Specialist
Payroll Manager

Payroll Specialist/Clerk

Training Officer
Training Specialist
Marketing Manager
Product Manager
Market Researcher
Data Analyst/Specialist
Marketing Specialist/Coordinator
Purchasing Manager
Purchasing Assistant/Clerk
Facilities Manager
Facilities Supervisor
Facilities Assistant/Custodian
Risk Manager
Risk Analyst
Compliance Officer
Compliance Specialist
CRA Officer
Management Trainee
Quality Control Specialist
Bank Secrecy Act (BSA) Officer
Bank Secrecy Act (BSA) Analyst
Employee Relations Manager
Employee Relations Specialist
HRIS Manager
Compensation Director/Manager
Sr. Compensation Analyst
Compensation Analyst
Social Media Specialist
Program/Project Management
Head of Facilities

Investment / Wealth Management

Top Wealth Management Executive
Personal Investment Sales Officer (commissioned)
Personal Investment Sales Officer (non-commissioned)
Private Banking Officer
Financial Planner
Portfolio Manager

Finance

Top Bank Investment Executive
Bank Investment Portfolio Manager
Treasurer
Treasury Operations Manager
Finance Manager
Tax Manager
Sr. Financial Analyst
Financial Analyst
Controller
Assistant Controller
Accounting Manager
Accounting Supervisor
Staff Accountant
Accounting/Bookkeeping Clerk II
Accounting/Bookkeeping Clerk I
Bookkeeping Generalist

Audit

Audit Manager
Staff Auditor
Audit Assistant



Job Positions (continued)

Business Banking

Top Business Banking Officer
 Business Banking Business Development Officer
 Business Banking Officer
 Community Relations Officer
 SBA Loan Manager
 SBA Loan Officer
 SBA Loan Processor I/Closer
 SBA Loan Processor II/Closer
 SBA Credit Analyst
 SBA Underwriter

Trust

Top Trust Executive
 Sr. Trust Officer
 Trust Officer
 Trust Operations Manager
 Trust New Business Officer
 Trust Administrator
 Trust Department Assistant

Operations

Sr. Operations Officer/Manager
 Head of Cash Management
 Operations/Services Manager – Centralized
 Group Operations Manager
 Operations Officer
 Security Officer
 Fraud Specialist
 Cash Management Officer
 Cash Management Officer/Manager
 Cash Management Representative
 Retirement Plans Manager

IRA Specialist

Retirement Plans Coordinator/Clerk
 Electronic Banking Officer
 Electronic Banking Specialist
 ATM Supervisor
 ATM Coordinator/Clerk
 Operations Supervisor
 Utility Representative
 Sr. Operations Clerk
 Operations Clerk
 Image Processor
 Proof Operator
 Wire Transfer Clerk
 Mail Clerk/Courier
 Courier

Retail

Top Retail Banking Officer/Manager
 Sr. Branch Administrator
 Regional Branch Manager
 Universal Banker – 4 Levels
 Senior Teller/Customer Service Representative
 Personal Banker
 Senior Personal Banker
 Retail Sales Manager
 Top eCommerce

Branch Manager/Retail

Branch Manager (Lending/Bus. Dev't) – 3 Levels
 Branch Manager (Non-Lending/Bus. Dev't) – 3 Levels
 High School Branch Manager
 Assistant Branch Manager
 Senior Vault Teller

Vault Teller

Head Teller
 Senior Teller
 Teller – Standard
 Teller/Customer Service Representative
 Senior Teller/Premium Pay (no benefits)
 Teller/Premium Pay (no benefits)
 Retail Manager/Customer Service Mngr – 3 Levels
 Operations Officer/Supervisor – 3 Levels
 Customer Service Representative/Branch
 Customer Service Representative II
 Customer Service Representative I
 Assistant Operations Officer/Supervisor
 Call Center Manager
 Call Center Specialist
 Call Center CSR
 Supermarket Banking Manager
 Supermarket Banking Sales Representative
 Safe Deposit Attendant

Lending

Chief Loan Officer
 Lending Sales Manager (Business Development/Non-commissioned)
 Business Development Officer
 Top Residential Mortgage Lending Executive
 Residential Mortgage Loan Officer (non-commissioned) – 2 levels
 Mortgage Loan Officer (commissioned)
 Mortgage Loan Originator (in house/non-commissioned)



Job Positions (continued)

Lending (cont'd)

Mortgage Operations Manager

Mortgage Underwriter/Processor

Mortgage Loan Processor

Mortgage Closing Coordinator

Sr. Underwriter (residential lending)

Sr. Underwriter (commercial/industrial lending)

Sr. Underwriter (commercial real estate lending)

Sr. Underwriter Default

Underwriter (residential lending)

Underwriter (commercial/industrial lending)

Underwriter (commercial real estate lending)

Underwriter Default

Secondary Market Officer

Secondary Market Specialist/
Coordinator

Investor Reporting Specialist

Indirect Lending Officer

Trade Finance Manager

Trade Finance Assistant

Top Consumer Lending Executive

Sr. Consumer Loan Officer

Consumer Loan Officer

Consumer Loan Administrator/
Processor

Top Commercial Lending Executive

Group/Region Commercial Team
Leader

Sr. Commercial Loan Officer
(commercial/industrial)

Sr. Commercial Loan Officer
(commercial real estate)

Sr. Commercial Loan Officer Default

Commercial Loan Officer (commercial/
industrial)

Commercial Loan Officer (commercial
real estate)

Commercial Loan Officer Default

Jr. Commercial Loan Officer
(commercial/industrial)

Jr. Commercial Loan Officer
(commercial real estate)

Jr. Commercial Loan Officer Default

Sr. Commercial Credit Analyst

Commercial Credit Analyst

Commercial/Construction Loan Officer

Commercial Loan Administrator

Loan Processor

Senior Loan Processor

Note/Loan Service Department
Manager

Note/Loan Documentation Officer/
Supervisor

Note/Documentation Specialist

Note/Loan Servicing Clerk

Jr. Commercial Credit Analyst

Jr. Mortgage/Consumer Credit Analyst

Sr. Commercial Loan Processor

Commercial Underwriting Manager

Commercial Loan Processor

Commercial Loan Servicer

Credit Officer

Sr. Credit Analyst

Mortgage/Consumer Credit Analyst

Credit Operations Specialist

Credit Operations Manager

Commercial Loan Portfolio Manager

Loan Review Officer

Loan Review Administrator

Loan Servicing Officer

Loan Servicing Supervisor

Loan Servicing Clerk

Loan Clerk

Collections Officer/Manager

Collector – 2 Levels

Special Assets Manager

Special Assets Officer

Staff Appraiser

Lending Generalist

Top Asset-based Lending

Appraisal Manager

Technology

MIS Manager

Systems Officer

IT Manager

Information Security Administration

Applications Programmer/Analyst

Database Analyst

Technical Program/Project
Management

Core System Manager

Senior Technology Generalist

Technology Generalist

Data Security Officer

Network Manager

Network Specialist

Systems Analyst

Information Technology Compliance
Analyst

Business Systems Analyst

Online/Mobile Banking Manager

Digital Marketing Manager

Help Desk Coordinator

Computer Operator